

# OCHRE

OCHRE seeks a highly skilled and motivated sales representative. The primary focus for this position will be generating new business in New York City and the East Coast, while supporting existing accounts. Training will be provided along with competitive compensation including base salary, commission, and health insurance, paid vacation etc.

We are a close-knit team and are hoping to find the right person to grow within our company.

## Job Requirements:

- Excellent communication and presentation skills.
- Light travel
- Significant knowledge of "to-the-trade" high end lighting, furniture, and accessories.
- 3+ years of successful to-the-trade sales experience.
- Ability to manage an assigned sales territory and meet sales goals on a monthly basis.
- Strong organizational and time management skills, including attention to details.
- Must be well versed in Microsoft Office Software (i.e. Word, Excel, Outlook).
- QuickBooks is a plus

If you believe you are the right candidate for this position, please send your resume with cover letter to [careers@ochre.us](mailto:careers@ochre.us)